Earn at a Leisurely Rate? Who Cares?

IN THE HEART OF VAIL VILLAGE IS ONE WILLOW BRIDGE ROAD, AN ELEGANT DEVELOPMENT being developed by Phoenix-based Daedalus Real Estate Advisors. Scheduled for completion early next year, the development features 22 luxury residences, 10 whole ownerships (only one remains at $6.4 million) and 12 fractional ownerships (priced up to $630,000). And, although that might seem pricey, residents have access to spa treatments, housekeeping, concierge services, room service, and preferred reservations at Sonnenalp Golf Club. Still pricey? Although the project's sales director, Court Fable, is unwilling to declare fractional ownership the next best real estate investment, he does cite a study by Ragatz Associates that shows revenue from fractional sales tripling to more than $1 billion between 2003 and 2004. Still, Fable is unwilling to weave a tale of appreciation to prospective customers. "I tell them that if they can't just enjoy their fractional ownership and not worry about appreciation, then maybe they shouldn't invest." These photos show the residence's cozy interior and an artist's rendering of the village's Euro–style.

For more information, call 970.477.5757 or visit onewillowbridgeroad.com